

IEEE 802.11 WIRELESS NETWORK AND SUPPORT SERVICES
 MANCHESTER • BOSTON REGIONAL AIRPORT
 FY16-805-69
 Final Score Tabulation

Total Score	Vendor	OEM	Vendor Info (10%)	Capabilities (10%)	Approach (25%)	Implementation (10%)	References (10%)	Project	Support*	Financial (35%)	
0.895	Versatile Communications	Aruba	0.88	0.66	1	1	1	1	\$104,364.39	\$7,549.00	0.83
0.863	PC Connection	Cisco	1	0.66	0.8	1	1	1	\$98,761.00	\$10,968.33	0.85
0.824	SingleDigits	Ruckus	0.66	0.5	0.63	1	1	1	\$93,110.97	\$0.00	1.00
0.681	ViaSat	Ruckus	1	0.5	0.63	0.33	1	1	\$133,519.70	\$2,226.00	0.69

* Managed services costs removed from support for comparison purposes. This is instead reflected in approach.